



Procure.ps for Training & Logistics Services

TRAINING & CONSULTANCY EXPERIENCES

Conducted Training

International Experience

- ✓ One session on Public Procurement with Mr. Marc Sosted / UNDP /Denmark
- ✓ One session on Public Procurement with Mr. Marc Sosted / UNDP /Kenya
- ✓ Session on Public Procurement with Ms. Sunita Balakumar / UNWFP/Dubai
- ✓ Procurement Analyses /Success Home Management/ Amman Jordan
- ✓ Proposal Writing /Success Home Management/ Amman Jordan
- ✓ Management Fundamentals / Intrinsic Management / Amman Jordan

Covers (roles, skills, functions, managers v. leaders, ethics/social responsibility, managing globally, managing sustainability, communication, decision making, information technology, risk management, economics).

- ✓ Planning and Organizing / Intrinsic Management / Amman Jordan

Covers (org structure + culture, formulating strategy, operations management, project management, high performance teams, HR management, managing diversity, coaching + feedback, networking + mentoring, running effective meetings).

- ✓ Leading and Controlling / Intrinsic Management / Amman Jordan

Covers (leading effectively, motivation, managing change, conflict + negotiation, managing misbehavior, time/stress management, operations control, quality management, financial statements/ratios, financial management).

Experience

With Scholarships.ps

- ✓ Decision Making & Problem Solving / Paltel Group / Palestine
- ✓ Public Procurement / Red Cross International / Palestine
- ✓ Public Procurement / MDM Doctors of the World / Palestine
- ✓ Public Procurement / Islamic Relief International / Palestine
- ✓ Public Procurement / Red Crescent / Palestine
- ✓ Effective Business Writing / Arab Bank / Palestine
- ✓ Procurement Certificate/Scholarship.ps / West Bank

Independent Sessions

- ✓ Procurement & Warehouse Management / Palestinian Banking Institute / Ramallah
- ✓ Effective Planning Management / Palestinian Banking Institute / Ramallah
- ✓ Business Orientation / JEST Startups Hub and Entrepreneurship / Palestine
- ✓ Business Development and Market Segmentation / Arabreneur / Palestine
- ✓ Public Procurement Management / Palestine Economic Policy Research Institute (MAS)
- ✓ Managing a Team / Arabreneur / Palestine
- ✓ Procurement Management/ USAID / Flagship Project / Palestine
- ✓ Tender Evaluation: Palestinian Water Authority/ World Bank
- ✓ Public Procurement / Palestinian Anti-Corruption Commission / Ramallah, Palestine



- ✓ Public Procurement / Ministry Of Health/ Nablus, Palestine
- ✓ Public Procurement / Ministry Of Interior/ Ramallah, Palestine
- ✓ Public Procurement / Ministry Of Works / Ramallah, Palestine
- ✓ Public Procurement / Ministry Of Agriculture/ Ramallah, Palestine
- ✓ Public Procurement / Ministry Of Education / Ramallah, Palestine
- ✓ Public Procurement / Ministry Of National Economy / Ramallah, Palestine
- ✓ Public Procurement / Jeicho Municipality/ Palestine
- ✓ Public Procurement / Salfit Municipality/ Palestine
- ✓ Public Procurement / Nablus Municipality/ Palestine
- ✓ Public Procurement / Al Bireh Municipality/ Palestine
- ✓ Public Procurement / Ramallah Municipality/ Palestine
- ✓ Time and Archiving Management / Palestinian Bar Association /Ritaj / Palestine
- ✓ General Administration Training: Association for International Development Agencies (AIDA)
- ✓ Logistics Management /Medical Relief International/West Bank
- ✓ Supply Chain Management / Al-Quds University / Abu Deis, West Bank

Workshops

- ✓ Social Activities / UNV Palestine Learning Retreat / United Nations
- ✓ Jerusalem in Islam / International Academy of Television Arts & Sciences, EMMY Prize
- ✓ Strategic Planning Assessment and Training / Ministry of National Economy / GIZ
- ✓ Security Management /Association for International Development Agencies (AIDA)
- ✓ Leadership Workshop / INJAZ Palestine / Jerusalem
- ✓ Customer care / The British Council/Jerusalem and West Bank
- ✓ Guest Speaker / Appraisal, Interviewing, Time, Coaching and Supply Management / Local universities

Consultancy

- ✓ Private Sector Development Program (PSDPII) / Strategic Planning Assessment and Training for district managers and deputies
Ministry of National Economy / GIZ
- ✓ Management Curriculum Review
James Madison University/VA/USA
- ✓ Proposal writings: COOPI / Connecting Professional Education with Employment Opportunities Improving TVET Sector Quality in East Jerusalem
Headway Academy
- ✓ Proposal writings:
 - i. CHF/Global Communities /HRD/ Launching the Fourth phase of the Youth local Councils (YLCs) in the West Bank for the benefit of 18 partner LGUs
 - ii. DAI / Effective Governance Program / Time & Motion Study
 - iii. Handicap International / “Rehabilitation consultancy to support the development (update/unifying) of a current referral network mechanisms among User Centered Approach Steering Committee (UCA SC) organization members, Community Based Rehabilitation (CBR), other rehabilitation centers, Ministry of Health, and Ministry of Social Affairs in the West Bank”.**Human Resources Development -HRD-**
- ✓ Proposal writings:
 - i. Job Creation Project
 - ii. Support Me project



Jerusalem Girl's Association

- ✓ Proposal writings: Capacity Building/ Violence against Children/ Households training
The Union for Charitable Societies/Jerusalem
- ✓ Proposal writings: Aswatuna for Media Capacity Building
The Old City for Social and Development
- ✓ Proposal writings: Establishment of Cultural Center / Cultural Activities
The American World University/West Bank
- ✓ Proposal writings: Disabled Equipment and Training
Zahrat Al-Quds for Disabled/Jerusalem
- ✓ Proposal writings: Establishment of Nutrition Center
The Teachers Village/Jerusalem
- ✓ Proposal writings: Human Right and Democracy Awareness
The Jerusalem Center for Human Rights/Jerusalem
- ✓ Proposal writings: Human Rights for Youth
Jerusalem Center for Educational Enrichment/Jerusalem
- ✓ Concept Proposal writings: Our Health is Our Life
Stars of Hope Society /Ramallah

Publications

Best Practices In Managing Public Procurement – Entrepreneur's book 2012

<http://www.amazon.com/Best-Practice-Managing-Public-Procurement/dp/3659230596>

Management In Tips – Senior Manager's book 2010

<http://www.management-in-tips.com>